

# GTS DATA AND INNOVATION MANAGER

LOCATION: REMOTE (NORTH AMERICA AND EUROPE PREFERRED)

Sun World International is a California-based agriculture and technology firm engaged in fruit variety development, technology, intellectual property, and licensing. Technology and IP pursuits include one of the world's leading fruit breeding/genetics programs, a broad-based portfolio of plant patents and trademarks and investments in agriculture technology start-ups benefiting its global licensees. Licensing consists of sharing new proprietary stone fruit and table grape varieties, and the IP they comprise, with like-minded fruit growers and marketers in more than 15 countries around the world. The Company prizes creativity, innovation, and an entrepreneurial spirit. Its people strive for excellence by demonstrating leadership, passion, kindness, authenticity, courage, initiative, and curiosity.

## ABOUT THE DEPARTMENT

GTS - Global Technical Services - is the SW department responsible for technical support to SW licensed growers around the world. The GTS provides help to farmers around the world to exploit the full potential of SW varieties and increase their yields and quality performance.

## ABOUT THE OPPORTUNITY

The Manager will be in charge of:

- Managing technical data
- Managing Precision Agriculture projects
- Investigating the world of Ag Technologies, exploring possible value for SW and its licensees

PERSONNEL SUPERVISED: currently none

**REPORTS TO:** Vice President of Global Technical Services

**HOURS:** Full time

#### **RESPONSIBILITIES:**

- Supervise global data collection procedures for GTS
- Conduct complex analysis of the data and produce sophisticated, detailed reports
- Provide GTS agronomists and other company departments with elaborated data analysis which will facilitate decision processes
- Initiate and manage Precision Agriculture projects within SW
- Explore Ag Tech world to select technologies that can provide value and advantage to SW licensees.
   Manage the possible trials and cooperation projects
- Maintain consistent and productive relationships with entities and professionals who may contribute to our company's success

## PROFESSIONAL SKILLS & QUALIFICATIONS:

#### **REQUIRED**

- Degree in Agronomy or Agricultural Science (MS degree preferred), specialization in Precision Agriculture is a decisive advantage
- Basic Knowledge of the plant's main physiology processes, plant nutrition, soil characteristics, irrigation systems and other agronomic subjects
- Familiar with use of data, analysis tools and production of elaborated reports
- Curiosity and passion for the use new technologies in Agriculture
- Outstanding verbal and non-verbal communicational skills in English
- High flexibility and mobility, willingness to work during non-standard hours and on weekends/holidays if necessary
- Exceptional time management skills, with the skill to multi-task and prioritize tasks
- High level of organizational ability, and the ability to seek and suggest improvements. High level of problem-solving skills, a keen eye for detail.
- Ability to work in a team environment and willingness to assume additional or new responsibilities readily
- Highly self-motivated, good reasoning abilities, sound judgment.
- A high level of proficiency with Microsoft Office, especially Excel, Outlook, Word, and PowerPoint.
- Familiarity with data management software such as (one or more) SQL, Cognos, Python, ArcGis or similar...

#### **PREFERRED**

- Previous experience (> 3 years) in Precision Agriculture or similar role, such as farm data manager, or innovation manager
- Experience and knowledge of Precision Viticulture

# PHYSICAL DEMANDS:

- International Travel between 40-80 days per year
- This position requires approximately 65% sitting, and 35% standing and walking. Specific vision abilities
  required by this job include close vision and the ability to adjust focus. The employee spends a lot of
  time at desk. Equipment mostly used is computer and phone. Visit to farms and fields may regularly
  occur

For more information or to apply please send your resume to mmelillo@sun-world.com